

A Next Generation Firewall Case Study

Leading South-London Builders Merchants

The Challenge

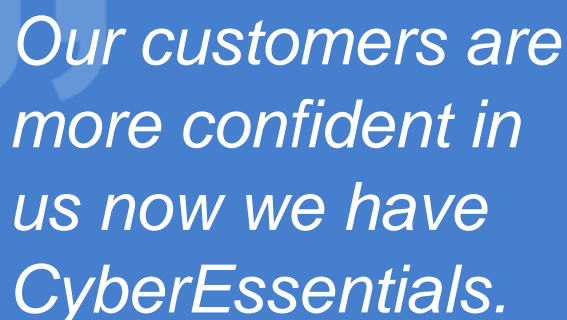
The company's biggest customer was doing supplier due diligence and included cyber security, they insisted that the company get the CyberEssentials accreditation.

As part of the accreditation the first step in protecting your business is a next generation firewall. Traditional firewalls are no longer up to the task of protecting cloud environments where most traffic, and many attacks, are encrypted.

The Solution

Softwerx recommended the Fortinet next generation firewall.

The solution is designed to protect the entire attack surface without compromising on speed and performance. It's flexible enough to manage user access at a team or individual level and manages cloud applications with ease.

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Our customers are more confident in us now we have CyberEssentials.

The Outcome

Implementing the new firewalls with Softwerx's support was far easier than the company expected. Now they are in place they hardly notice them – the mark of a good firewall.

As well as satisfying their biggest customer at the time, the CyberEssentials qualification has proved to be a valuable tool for marketing. More and more existing and potential new customers are examining their supply chains for cyber vulnerabilities and being accredited gives the company a definite edge over their competitors.